

Fast2Test

Pass Your Next Certification Exam Fast!

Everything you need to prepare, learn & pass your certification exam easily.

365 days free updates. First attempt guaranteed success.



Instant Download

After Payment, our system will send you the products you purchase in mailbox in a minute after payment. If not received within 2 hours, please contact us.

365 Days Free Updates

Free update is available within 365 days after your purchase. After 365 days, you will get 50% discounts for updating.



Money Back Guarantee

Full refund if you fail the corresponding exam in 60 days after purchasing. And Free get any another product.

Security & Privacy

We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.

We're not the only ones **happy** about Fast2test Practice Materials ...

62316+ customers in 100+ countries use Fast2test Self Test Engine. Meet our customers.

<https://de.fast2test.com>

Anbieter der Studienmaterialien zur IT-Zertifizierung! Sicher, einfach und schnell. 100%-Pass-Garantie!

Exam : **HPE2-E64**

Title : **Selling HPE SMB Solutions and Services**

Vendor : **HP**

Version : **DEMO**

NO.1 A new coffee shop wants to offer customers Wi-Fi service both in the store and on an outside patio.

Which HPE Access Point should you recommend?

- A. HPE Instant 225 802.11 ac
- B. HPE M210.11n
- C. HPE M330.11ac
- D. HPE MSM-802.11 n

Answer: B

NO.2 Which two-processor HPE Blade Server series is designed to provide business value to SMB customers?

- A. HPE ProLiant BL600 series
- B. HPE ProLiant BL400 series
- C. HPE integrity BL800C i4 series
- D. HPE Integrity 8L800 i2 series

Answer: B

NO.3 In what ways is the HPE MSA portfolio competitively differentiated from the Dell MD3 portfolio? (Select two)

- A. HPE MSA batteries are easier to replace
- B. HPE MSA provides an entry-point DAS solution.
- C. HPA MSE has superior performance.
- D. HPE MSA has more choices for disk drives.
- E. HPE MSA has an upgrade path to new offerings.

Answer: C,E

NO.4 What are typical requirements at the WAN edge for an SMB edge for an SMB customer with several branch offices?

- A. technologies for large Layer 2 networks and LAN/SAN convergence
- B. flexibility in support for rack or blade server connectivity
- C. high performance and secure platform that is scalable
- D. power over Ethernet (PoE) support for wireless access points and phones

Answer: C

NO.5 Which companies are the most significant partners for HPE in the server market? (Select two)

- A. Intel
- B. Veeam
- C. Symantec
- D. VMware
- E. Microsoft

Answer: D,E

NO.6 Which statement is characteristic of Unified Communications (UC) in legacy networks?

- A. UC can be effectively deployed on legacy networks with software-defined networking (SDN).
- B. UC is challenging to deploy on legacy networks due to traffic engineering and Quality of Service (QoS) needs.
- C. UC has become easier to deploy on legacy networks because of the increasing number of employees who use their own devices.
- D. UC management on legacy networks is handled through a dedicated management application.

Answer: B

NO.7 Which SMB business outcome is addressed by the HPE Transformation Area of Empowering the Data-Driven Organization?

- A. increase productivity
- B. reduce costs
- C. acquire and retain customers
- D. keep the business running

Answer: A